

Hypertension Control Toolkit



MaineHealth



A Practice Toolkit for Controlling Hypertension

Welcome!

The MaineHealth Cardiovascular Health Team is pleased to introduce this toolkit. It is composed of evidence based tools and materials to educate and support both your staff and patient population. The tools and resources provided in the hypertension (HTN) toolkit have been vetted by a committee of physicians, nurses and practice managers to confirm viability of use in practice.

How to Use the Hypertension Toolkit:

- Make a commitment to improving hypertension control.
- Talk with your team about opportunities in your practice where blood pressure control needs improvement.
- Use the toolkit as a menu of options for interventions that the team can select to improve the care of patients with hypertension and help them get their blood pressure in control.

Contact Us!

Please take a moment to familiarize yourself with the contents. Let us know if there are other resources you need that are not in the toolkit. We are happy to work with you to find the resources you need.

If you have any questions, please do not hesitate to contact our team at Prevention@mainehealth.org

This toolkit is available online: www.mainehealth.org/htn



TABLE of CONTENTS

SECTION 1	CLINICAL SUPPORT	4
1.1	What Patients with Hypertension Want	4
1.1a	Resources and Next Steps	5
1.2	Algorithms for Hypertension Management	6
1.2a	2017 ACC/AHA Hypertension Guidelines	7
1.2b	2014 JNC-8 Hypertension Guideline Management Algorithm	8
1.3	2017 ACC/AHA Treatment Recommendations	9
1.3a	Nonpharmacologic Interventions	9
1.3b	Clinician's Sequential Treatment Flow Chart	10
1.3c	Basic and Optional Laboratory Tests for Primary Hypertension	11
1.3d	Choice of Initial Medication	11
1.4	HTN Management for Patients with Common Conditions	12
1.4a	Diabetes Mellitus	12
1.4b	Chronic Kidney Disease	12
1.4c	Stable Ischemic Heart Disease	13
1.4d	Heart Failure with Reduced and Preserved Ejection Fraction	14
1.4e	Peripheral Arterial Disease	15
1.4f	Atrial Fibrillation	15
1.4g	Valvular Heart Disease	15
1.4h	Aortic Disease	16
1.4i	Pregnancy	16
1.4j	Age-related Issues	16
1.4k	Racial and Ethnic Differences in Treatment	17
1.4l	Resistant Hypertension	17
1.4m	Masked and White Coat Hypertension	18
1.5	Auscultatory-Palpatory Technique for BP Measurement	19
1.6	Automated Blood Pressure Cuff Guidelines	20
1.7	Measuring Orthostatic Blood Pressure	21
1.7a	Orthostatic Blood Pressure Screening Tool	22
1.8	Hypertension Medications, Pricing and Pharmacies	23
1.9	Pediatric Blood Pressures Requiring Further Evaluation	23
1.10	Poster: Positioning Your Patient for an Accurate BP Reading	25
1.11	Quick Tip Card for a Correct Blood Pressure Reading	26



TABLE of CONTENTS, continued

SECTION 2	OPERATIONAL RESOURCES	27
2.1	Hypertension Champion	27
2.2	Clinical Workflow for Patients with Hypertension	28
2.3	Group Visit Operational Guide	29
2.3a	Task List and Timeline Checklist	31
2.3b	Staff Roles	32
2.3c	Patient Letter Template	33
2.3d	Agenda	34
2.3e	Visit Norms	36
2.3f	Vital Signs Record	37
2.4	Excellence in Hypertension Control Award	38
2.5	Ordering Educational Materials	39
SECTION 3	PATIENT EDUCATION	40
3.1	How Can I Lower My Blood Pressure?	40
3.2	The DASH Eating Plan	41
3.3	Measuring Your Blood Pressure at Home	43
3.4	Blood Pressure Self-Monitoring Apps	45
3.5	Blood Pressure Wallet Size Log	46
3.6	Come Prepared for a Correct Blood Pressure Reading	47
3.7	Health Improvement Resources	48
3.8	Improving Your Cardiovascular Health	49
3.9	You Can Control High Blood Pressure	50
3.10	My Self-Care Action Plan	51
SECTION 4	TRAINING	52
4.1	Blood Pressure Onsite Training and Support	52
4.2	Blood Pressure Competency Checklist	53



Section 1

CLINICAL SUPPORT

Section 1.1 What Patients with Hypertension Want

The Cardiovascular Team at MaineHealth assembled a focus group of 14 patients (10 women, 3 men) with hypertension to discuss the struggle they face managing their disease every day. We used their discussion and feedback to help us decide what resources to develop and include in this toolkit – for patients and for staff. Most of the participants were on medications, and many have tried to make lifestyle modifications, including diet, exercise and meditation. Although they realized they need to take care of themselves, they found lack of time and education about the disease barriers to improving their health status.

Questions patients want the practice team to answer upon hypertension diagnosis:

1. The cause of hypertension
2. What they can expect moving forward:

Am I going to die? What is the disease process? Is everyone affected the same way and for the same reason? Are there certain lifestyles that lead to it beside the obvious ones? Is the disease going to get worse over time? If I don't get this in check, will I develop diabetes? Who should I trust with all the changes in recommendations and research findings in the media?
3. Information or resources on what they can do to address it
4. Should they monitor at home and how often? Are home monitors accurate?

How patients want their care to improve at the provider's office:

1. More personalized care and relationship building
2. More time to thoroughly explain what hypertension is and how it will impact them (especially with other coexisting conditions)
3. More consistency in how blood pressure is taken (to avoid conflicting blood pressure readings between nurse and doctor)
4. A report of how blood pressure has improved or gotten worse over the visits
5. Have referrals and resources for patients who are interested in more education, support groups, health coaching and nutritionists
6. Utilize health behavior specialists for those who show signs/symptoms of depression/anxiety
7. Handout educational materials on hypertension, including management (blood pressure logs, food and exercise logs, etc.), disease progression and treatment options, as well as lifestyle changes, mental health impacts of managing a chronic disease, staying motivated and setting goals.
8. The next page lists what patients want, what is available in this toolkit, and next steps.



Section 1.1 What Patients with Hypertension Want

Section 1.1a Resources and Next Steps

	What is available	Provider next steps
Patient Education	<ul style="list-style-type: none"> ▪ MH educational materials - Ordering Educational Materials tip sheet in toolkit 	Hand out materials to patients
Support groups/education classes	<ul style="list-style-type: none"> ▪ Learning Resource Center courses ▪ Health Improvement Resource list in toolkit ▪ Group Visit Operational Guide in toolkit 	Refer patients to the LRC's health education classes – 866-609-5183
More education from provider		Contact www.Prevention@mainehealth.org for help to initiate a group visit at your office
More support from clinical staff	<ul style="list-style-type: none"> <input type="checkbox"/> Patient education section in toolkit <input type="checkbox"/> Blood Pressure Onsite Training and Support in toolkit <input type="checkbox"/> Health Improvement Resources for referrals in toolkit 	Contact www.Prevention@mainehealth.org to set up a blood pressure training at your practice
Consistency in blood pressure technique in practice	<ul style="list-style-type: none"> <input type="checkbox"/> Blood Pressure Onsite Training and Support in toolkit 	Make sure all practices receive accurate blood pressure technique training and competency testing, as well as correct room set up
More information on home monitoring	<ul style="list-style-type: none"> <input type="checkbox"/> Measuring Your Blood Pressure At Home in toolkit <input type="checkbox"/> Blood Pressure Self-Monitoring Apps in toolkit 	Refer to tip sheet and encourage home monitoring
Regular check-in appointments	<ul style="list-style-type: none"> <input type="checkbox"/> ACC-AHA and JNC8 Hypertension Management Algorithms in toolkit <input type="checkbox"/> Clinical Blood Pressure Reading: Workflow for Patients with Hypertension in toolkit 	Use algorithm and workflow to schedule visits at guideline- based interval



Section 1.2 Algorithms for Hypertension Management

The JNC 8 and 2017 ACC/AHA algorithms are included in this toolkit. Controversy continues as to which approach is better. The 2017 ACC/AHA guidelines reflect the findings of the SPRINT trial, published in late 2015, which showed decreased morbidity and mortality with more stringent blood pressure control among non-diabetics.

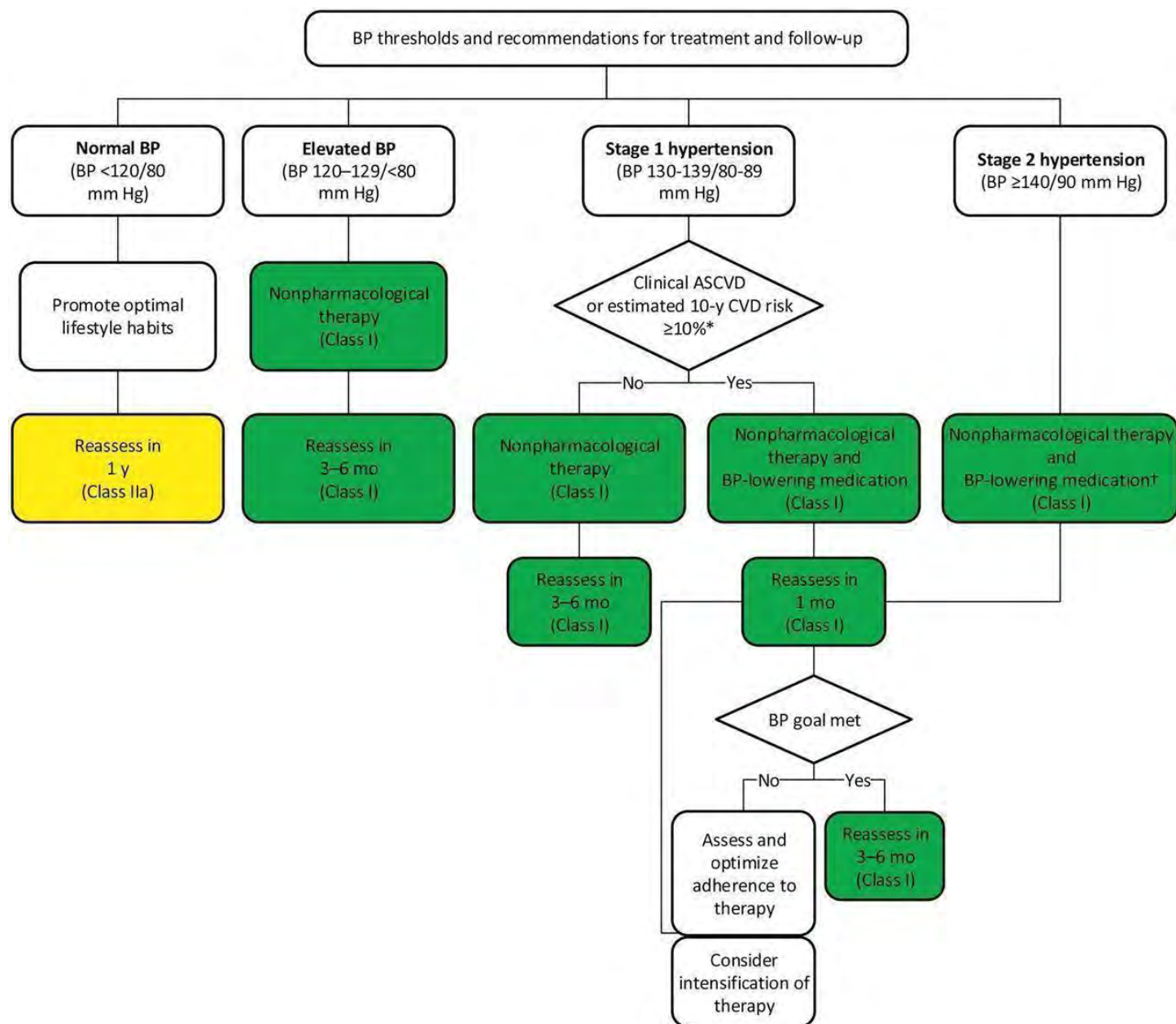
This section also includes treatment recommendations from the 2017 ACC/AHA guidelines including basic and optional lab tests, choice of initial medication, and medication recommendations for different populations.



Section 1.2 Algorithms for Hypertension Management

1.2a 2017 ACC/AHA Hypertension Guidelines

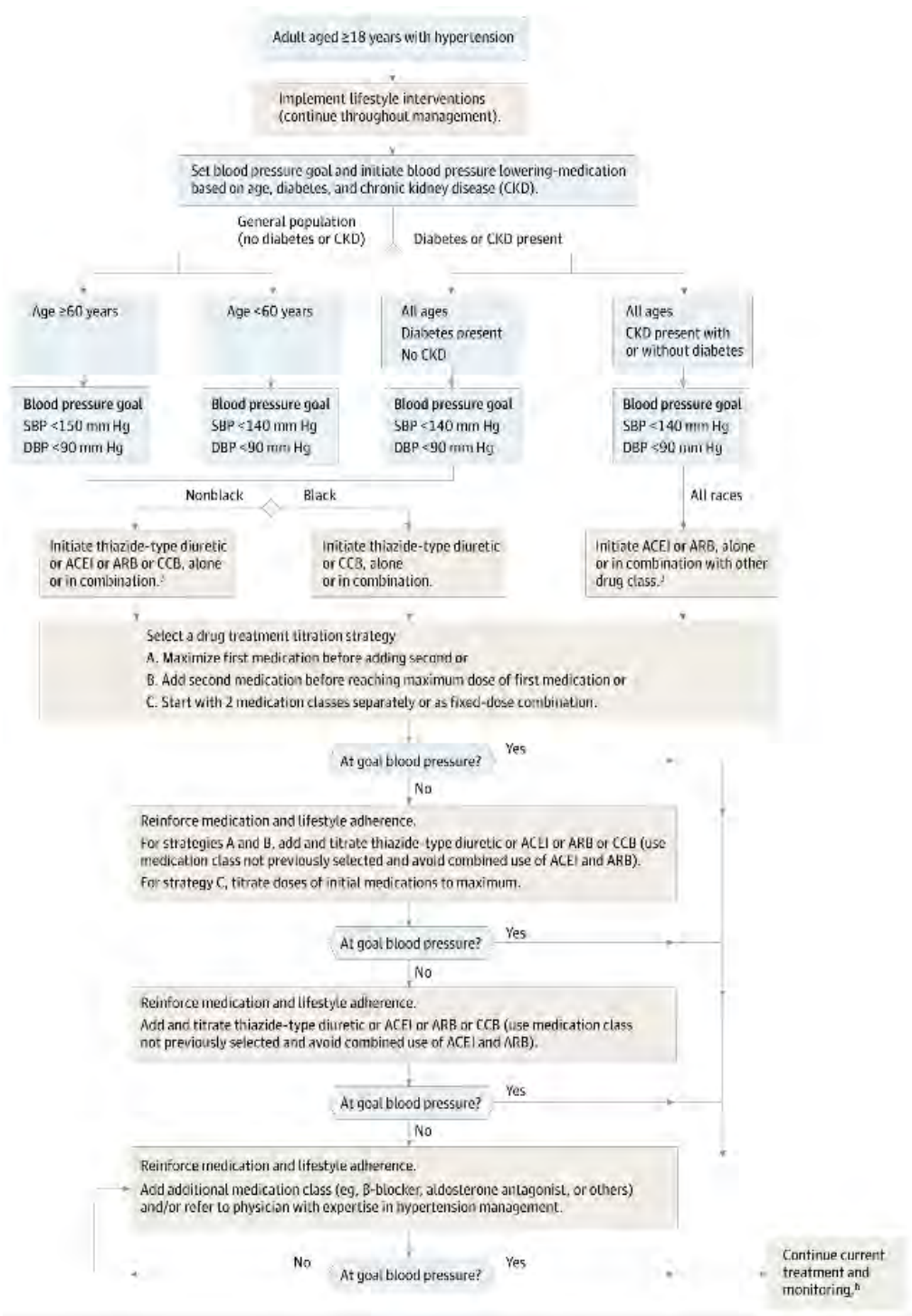
2017 ACC/AHA Guideline for the Prevention, Detection, Evaluation, and Management of High Blood Pressure in Adults, Figure 4





Section 1.2 Algorithms for Hypertension Management

1.2b 2014 JNC-8 Hypertension Guideline Management Algorithm



^aACEIs and ARBs should not be used in combination.

^bIf blood pressure fails to be maintained at goal, reenter the algorithm where appropriate based on the current individual therapeutic plan.



Section 1.3 2017 ACC/AHA Treatment Recommendations

1.3a Nonpharmacologic Interventions

Best Nonpharmacologic Interventions for Prevention and Treatment of Hypertension

	Nonpharmacologic Intervention	Dose	Approximate Impact on SBP	
			Hypertension	Normotension
Weight loss	Weight/body fat	Ideal body weight is best goal but at least 1 kg reduction in body weight for most adults who are overweight. Expect about 1 mm Hg for every 1 kg reduction in body weight.	-5 mm Hg	-2/3 mm Hg
Healthy diet	DASH dietary pattern	Diet rich in fruits, vegetables, whole grains, and low-fat dairy products with reduced content of saturated and trans fat	-11 mm Hg	-3 mm Hg
Reduced intake of dietary sodium	Dietary Sodium	<1500 mg/day is optimal goal but at least 1000 mg/day reduction in most adults	-5/6 mm Hg	-2/3 mm Hg
Enhanced intake of dietary potassium	Dietary Potassium	3500-5000 mg/day, preferably by consumption of a diet rich in potassium	-4/5 mm Hg	-2 mm Hg
Physical activity	Aerobic	<ul style="list-style-type: none"> 120-150 min/week 65%-75% heart rate reserve 	-5/8 mm Hg	-2/4 mm Hg
	Dynamic Resistance	<ul style="list-style-type: none"> 90-150 min/week 50%-80% 1 rep maximum 6 exercises, 3sets/exercise, 10repetitions/set 	-4 mm Hg	-2 mm Hg
	Isometric Resistance	<ul style="list-style-type: none"> 4 x 2 min (hand grip), 1 min rest between exercises, 30%-40% maximum voluntary contraction, 3sessions/week 8-10/week 	-5 mm Hg	-3 mm Hg
Moderation in alcohol intake	Alcohol consumption	In individuals who drink alcohol, reduce alcohol [‡] to: <ul style="list-style-type: none"> Men: ≤ 2 drinks daily Women: < 1 drink daily 	-4 mm Hg	-3 mm Hg

* Type, dose, and expected impact on BP in adults with a normal BP and with hypertension

[‡] In the United States, one "standard" drink contains roughly 14 grams of pure alcohol, which is typically found in 12 ounces of regular beer (usually about 5% alcohol), 5 ounces of wine (usually about 12% alcohol) and 1.5 ounces liquor (usually about 40% alcohol).

2017 ACC/AHA Guideline for the Prevention, Detection Evaluation and Treatment of High Blood Pressure in Adults



Section 1.3 2017 ACC/AHA Treatment Recommendations

1.3b Clinician's Sequential Treatment Flow Chart

Clinician's Sequential Flow Chart for the Management of Hypertension

Clinician's Sequential Flow Chart for the Management of Hypertension
Measure office BP accurately
Detect white coat hypertension or masked hypertension by using ABPM and HBPM
Evaluate for secondary hypertension
Identify target organ damage
Introduce lifestyle interventions
Identify and discuss treatment goals
Use ASCVD risk estimation to guide BP threshold for drug therapy
Align treatment options with comorbidities
Account for age, race, ethnicity, sex, and special circumstances in antihypertensive treatment
Initiate antihypertensive pharmacological therapy
Insure appropriate follow-up
Use team-based care
Connect patient to clinician via telehealth
Detect and reverse nonadherence
Detect white coat effect or masked uncontrolled hypertension
Use health information technology for remote monitoring and self-monitoring of BP

ASCVD indicates atherosclerotic cardiovascular disease; BP, blood pressure; CVD, cardiovascular disease; and SBP, systolic blood pressure.







Section 1.3 2017 ACC/AHA Treatment Recommendations

1.3c Basic and Optional Laboratory Tests for Primary Hypertension

Basic and Optional Laboratory Tests for Primary Hypertension	
Basic testing	Fasting blood glucose*
	Complete blood count
	Lipid profile
	Serum creatinine with eGFR*
	Serum sodium, potassium, calcium*
	Thyroid-stimulating hormone
	Urinalysis
	Electrocardiogram
Optional testing	Echocardiogram
	Uric acid
	Urinary albumin to creatinine ratio

*May be included in a comprehensive metabolic panel.
eGFR indicates estimated glomerular filtration rate.


**AMERICAN
COLLEGE of
CARDIOLOGY**


**American
Heart
Association**
life is why™

1.3d Choice of Initial Medication

Choice of Initial Medication

COR	LOE	Recommendation for Choice of Initial Medication
I	A^{SR}	For initiation of antihypertensive drug therapy, first-line agents include thiazide diuretics, CCBs, and ACE inhibitors or ARBs.



Section 1.4 HTN Management for Patients with Common Conditions

1.4a Diabetes Mellitus

Diabetes Mellitus

COR	LOE	Recommendations for Treatment of Hypertension in Patients With DM
I	SBP: B-R ^{SR}	In adults with DM and hypertension, antihypertensive drug treatment should be initiated at a BP of 130/80 mm Hg or higher with a treatment goal of less than 130/80 mm Hg.
	DBP: C-EO	
I	A ^{SR}	In adults with DM and hypertension, all first-line classes of antihypertensive agents (i.e., diuretics, ACE inhibitors, ARBs, and CCBs) are useful and effective.
IIb	B-NR	In adults with DM and hypertension, ACE inhibitors or ARBs may be considered in the presence of albuminuria.

SR indicates systematic review.

1.4b Chronic Kidney Disease

Chronic Kidney Disease

COR	LOE	Recommendations for Treatment of Hypertension in Patients With CKD
I	SBP: B-R ^{SR}	Adults with hypertension and CKD should be treated to a BP goal of less than 130/80 mm Hg.
	DBP: C-EO	
IIa	B-R	In adults with hypertension and CKD (stage 3 or higher or stage 1 or 2 with albuminuria [≥ 300 mg/d, or ≥ 300 mg/g albumin-to-creatinine ratio or the equivalent in the first morning void]), treatment with an ACE inhibitor is reasonable to slow kidney disease progression.
IIb	C-EO	In adults with hypertension and CKD (stage 3 or higher or stage 1 or 2 with albuminuria [≥ 300 mg/d, or ≥ 300 mg/g albumin-to-creatinine ratio in the first morning void]), treatment with an ARB may be reasonable if an ACE inhibitor is not tolerated.

SR indicates systematic review.



Section 1.4 HTN Management for Patients with Common Conditions

1.4c Stable Ischemic Heart Disease

Stable Ischemic Heart Disease

COR	LOE	Recommendations for Treatment of Hypertension in Patients With Stable Ischemic Heart Disease (SIHD)
I	SBP: B-R	In adults with SIHD and hypertension, a BP target of less than 130/80 mm Hg is recommended.
	DBP: C-EO	
I	SBP: B-R	Adults with SIHD and hypertension (BP \geq 130/80 mm Hg) should be treated with medications (e.g., GDMT beta blockers, ACE inhibitors, or ARBs) for compelling indications (e.g., previous MI, stable angina) as first-line therapy, with the addition of other drugs (e.g., dihydropyridine CCBs, thiazide diuretics, and/or mineralocorticoid receptor antagonists) as needed to further control hypertension.
	DBP: C-EO	
I	B-NR	In adults with SIHD with angina and persistent uncontrolled hypertension, the addition of dihydropyridine CCBs to GDMT beta blockers is recommended.
IIa	B-NR	In adults who have had a MI or acute coronary syndrome, it is reasonable to continue GDMT beta blockers beyond 3 years as long-term therapy for hypertension.
IIb	C-EO	Beta blockers and/or CCBs might be considered to control hypertension in patients with CAD (without HFrEF) who had an MI more than 3 years ago and have angina.



Section 1.4 HTN Management for Patients with Common Conditions

1.4d Heart Failure with Reduced and Preserved Ejection Fraction

Heart Failure With Reduced Ejection Fraction

COR	LOE	Recommendations for Treatment of Hypertension in Patients With HFrEF
I	C-EO	Adults with HFrEF and hypertension should be prescribed GDMT titrated to attain a BP of less than 130/80 mm Hg.
III: No Benefit	B-R	Nondihydropyridine CCBs are not recommended in the treatment of hypertension in adults with HFrEF.

Heart Failure With Preserved Ejection Fraction

COR	LOE	Recommendations for Treatment of Hypertension in Patients With HFpEF
I	C-EO	In adults with HFpEF who present with symptoms of volume overload, diuretics should be prescribed to control hypertension.
I	C-LD	Adults with HFpEF and persistent hypertension after management of volume overload should be prescribed ACE inhibitors or ARBs and beta blockers titrated to attain SBP of less than 130 mm Hg.



Section 1.4 HTN Management for Patients with Common Conditions

1.4e Peripheral Arterial Disease

Peripheral Arterial Disease

COR	LOE	Recommendation for Treatment of Hypertension in Patients With PAD
I	B-NR	Adults with hypertension and PAD should be treated similarly to patients with hypertension without PAD.

1.4f Atrial Fibrillation

Atrial Fibrillation

COR	LOE	Recommendation for Treatment of Hypertension in Patients With AF
Ila	B-R	Treatment of hypertension with an ARB can be useful for prevention of recurrence of AF.

1.4g Valvular Heart Disease

Valvular Heart Disease

COR	LOE	Recommendations for Treatment of Hypertension in Patients With Valvular Heart Disease
I	B-NR	In adults with asymptomatic aortic stenosis, hypertension should be treated with pharmacotherapy, starting at a low dose and gradually titrating upward as needed.
Ila	C-LD	In patients with chronic aortic insufficiency, treatment of systolic hypertension with agents that do not slow the heart rate (i.e., avoid beta blockers) is reasonable.



Section 1.4 HTN Management for Patients with Common Conditions

1.4h Aortic Disease

Aortic Disease

COR	LOE	Recommendation for Management of Hypertension in Patients With Aortic Disease
I	C-EO	Beta blockers are recommended as the preferred antihypertensive agents in patients with hypertension and thoracic aortic disease.

1.4i Pregnancy

Pregnancy

COR	LOE	Recommendations for Treatment of Hypertension in Pregnancy
I	C-LD	Women with hypertension who become pregnant, or are planning to become pregnant, should be transitioned to methyldopa, nifedipine, and/or labetalol during pregnancy.
III: Harm	C-LD	Women with hypertension who become pregnant should not be treated with ACE inhibitors, ARBs, or direct renin inhibitors.

1.4j Age-related Issues

Age-Related Issues

COR	LOE	Recommendations for Treatment of Hypertension in Older Persons
I	A	Treatment of hypertension with a SBP treatment goal of less than 130 mm Hg is recommended for noninstitutionalized ambulatory community-dwelling adults (≥65 years of age) with an average SBP of 130 mm Hg or higher.
Ila	C-EO	For older adults (≥65 years of age) with hypertension and a high burden of comorbidity and limited life expectancy, clinical judgment, patient preference, and a team-based approach to assess risk/benefit is reasonable for decisions regarding intensity of BP lowering and choice of antihypertensive drugs.



Section 1.4 HTN Management for Patients with Common Conditions

1.4k Racial and Ethnic Differences in Treatment

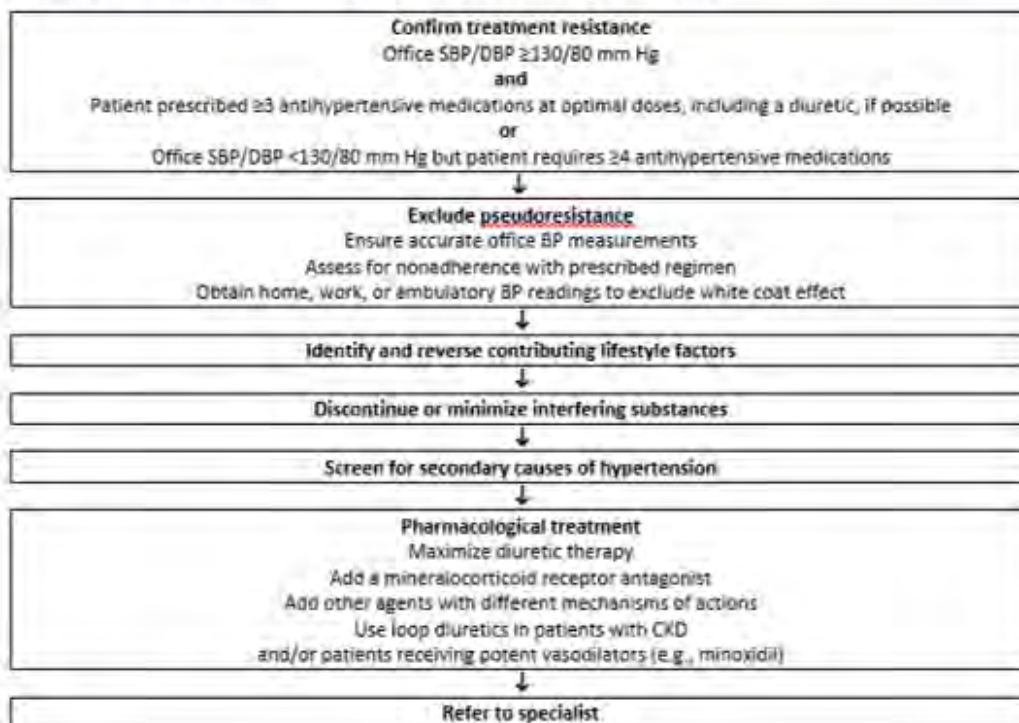
Racial and Ethnic Differences in Treatment

COR	LOE	Recommendations for Race and Ethnicity
I	B-R	In black adults with hypertension but without HF or CKD, including those with DM, initial antihypertensive treatment should include a thiazide-type diuretic or CCB.
I	C-LD	Two or more antihypertensive medications are recommended to achieve a BP target of less than 130/80 mm Hg in most adults with hypertension, especially in black adults with hypertension.

1.4l Resistant Hypertension

Resistant Hypertension: Diagnosis, Evaluation, and Treatment

Figure 10. Resistant Hypertension: Diagnosis, Evaluation, and Treatment





Section 1.4 HTN Management for Patients with Common Conditions

1.4m Masked and White Coat Hypertension

Masked and White Coat Hypertension

COR	LOE	Recommendations for Masked and White Coat Hypertension
Ila	B-NR	In adults with an untreated SBP greater than 130 mm Hg but less than 160 mm Hg or DBP greater than 80 mm Hg but less than 100 mm Hg, it is reasonable to screen for the presence of white coat hypertension by using either daytime ABPM or HBPM before diagnosis of hypertension.
Ila	C-LD	In adults with white coat hypertension, periodic monitoring with either ABPM or HBPM is reasonable to detect transition to sustained hypertension.
Ila	C-LD	In adults being treated for hypertension with office BP readings not at goal and HBPM readings suggestive of a significant white coat effect, confirmation by ABPM can be useful.
Ila	B-NR	In adults with untreated office BPs that are consistently between 120 mm Hg and 129 mm Hg for SBP or between 75 mm Hg and 79 mm Hg for DBP, screening for masked hypertension with HBPM (or ABPM) is reasonable.
IIb	C-LD	In adults on multiple-drug therapies for hypertension and office BPs within 10 mm Hg above goal, it may be reasonable to screen for white coat effect with HBPM (or ABPM).
IIb	C-EO	It may be reasonable to screen for masked uncontrolled hypertension with HBPM in adults being treated for hypertension and office readings at goal, in the presence of target organ damage or increased overall CVD risk.
IIb	C-EO	In adults being treated for hypertension with elevated HBPM readings suggestive of masked uncontrolled hypertension, confirmation of the diagnosis by ABPM might be reasonable before intensification of antihypertensive drug treatment.



Section 1.5 Auscultatory-Palpatory Technique for BP Measurement

Best Practice for Blood Pressure Measurement Using Auscultatory-Palpatory Technique

1. Properly position patient
 - a. Back supported
 - b. Feet flat on the floor
 - c. Brachial artery at heart level
2. Size and place the cuff-the bladder of the cuff should cover 80-100% of the circumference of the arm
3. Palpate the radial pulse
4. Inflate the cuff slowly until the radial pulse disappears: that is the Estimated Systolic Pressure (ESP)
5. Add 20-30 points to the ESP to calculate the Maximum Inflation Level (MIL)
6. Deflate the cuff, wait 15-30 seconds for the artery to recover
7. Place the stethoscope over the brachial artery
8. Inflate the cuff to the MIL and take the blood pressure
9. Take additional readings if abnormal

Alternate Method Using One Step Technique from Step 3:

3. Palpate the radial pulse holding the stethoscope between your fingers
4. Inflate the cuff slowly until the radial pulse disappears: that is the Estimated Systolic Pressure (ESP)
5. Continue to inflate 20-30 points above the ESP while moving the stethoscope to the brachial artery and take the blood pressure
6. Take additional readings if abnormal



Section 1.6 Automated Blood Pressure Cuff Guidelines

Automated Blood Pressure Cuff Guidelines

Check for validation of the equipment at www.dableducational.org

- 1. Properly position patient**
 - a. Back supported
 - b. Feet flat on the floor
 - c. Brachial artery at heart level
- 2. Select and position cuff**
 - a. Bladder of the cuff 80-100% of arm circumference
 - b. Center of bladder over brachial artery
 - c. Cuff placed one inch above the bend of the arm
- 3. Have patient sit still during measurement**
- 4. Do not talk during measurement**
- 5. Avoid use of automated equipment if patient has irregular heart rhythm**
- 6. If results of automated cuff are abnormal, recheck with manual cuff**



Section 1.7 Measuring Orthostatic Blood Pressure

Measuring Orthostatic Vital Signs Guidelines

Equipment:

- Stethoscope
- Sphygmomanometer
- Watch with a secondhand

Procedure:

1. Have patient lie supine for five minutes
 - Take blood pressure in right arm unless otherwise indicated
 - Take an apical heart rate for 60 seconds
2. Have patient stand
 - Measure blood pressure and heart rate immediately
 - Ask patient if he/she is experiencing any lightheadedness or dizziness
 - Use assistance if necessary for patient safety
3. Measure blood pressure and heart rate again at 2-5 minutes after standing
 - If patient is unable to stand, measure from lying to sitting, but sensitivity of the test is reduced

Evaluation:

1. Subtract standing values from sitting or lying values
2. A decline of >20 mmHg in systolic or >10 mmHg in diastolic BP = orthostatic hypotension
3. Heart rate may increase 15-30 beats per minute (normal 10-15 bpm upon rising)
 - Minimal heart response may indicate baroreceptor reflex impairment
 - Greater than 20 beats per minute increase may indicate volume depletion

It may be difficult to determine if the patient is hypotensive when checking only one point in time. If the patient does not show evidence of orthostatic hypotension during the falls assessment, but complains of lightheadedness or dizziness, perform the measurements when the patient complains or after meals.

REFERENCES: *Slater A, Alagiakrishnan K. Orthostatic hypotension: A primary care primer for assessment and treatment. Geriatrics 2004;59(Aug):22-27*

The Falls Management Program: A Quality Improvement Initiative for Nursing Facilities. February 2010. Rockville, MD. Agency for Healthcare Research and Quality.

<http://www.ahrq.gov/professionals/systems/long-term-care/resources/injuries/fallspix/index.html>



Section 1.7 Measuring Orthostatic Blood Pressure




1.7a Orthostatic Blood Pressure Screening Tool



Measuring Orthostatic Blood Pressure Screening Tool

1. Have the patient lie down for 5 minutes.
2. Measure blood pressure and pulse rate.
3. Have the patient stand.
4. Repeat blood pressure and pulse rate measurements after standing 1 and 3 minutes.

A drop in bp of ≥ 20 mm Hg, or in diastolic bp of ≥ 10 mm Hg, or experiencing lightheadedness or dizziness is considered abnormal.

Position		Time	BP	Associated Symptoms
Lying Down		5 Minutes	BP <u> </u> / <u> </u> HR <u> </u>	
Standing		1 Minute	BP <u> </u> / <u> </u> HR <u> </u>	
Standing		3 Minutes	BP <u> </u> / <u> </u> HR <u> </u>	



Centers for Disease
Control and Prevention
National Center for Injury
Prevention and Control

STEADI Stopping Elderly
Accidents, Deaths & Injuries

For relevant articles, go to: www.cdc.gov/injury/STEADI

Order #144561



Section 1.8 Hypertension Medications, Pricing and Pharmacies

Hypertension Medications, Pricing and Pharmacies

Medication	Dose	Walmart	Hannaford	CVS	MMC	Target	Walgreens
Price with free coupon							
Lisinopril/HCTZ	20 mg/12.5mg (30ct)	\$ 8.00	\$ 3.11	\$ 8.88	\$ 3.11	\$ 8.88	\$ 11.43
HCTZ	25 mg (30ct)	\$ 4.00	\$ 3.16	\$ 5.02	\$ 3.16	\$ 5.02	\$ 6.64
Chlorthalidone	25 mg (30ct)	\$ 16.97	\$ 15.90	\$ 16.48	\$ 15.90	\$ 16.50	\$ 18.20
Indapamide	1.25mg (90ct)	\$ 10.00	\$ 16.01	\$ 30.13	\$ 16.01	\$ 30.13	\$ 27.26
Lisinopril	20 mg (30ct)	\$ 4.00	\$ 5.12	\$ 9.68	\$ 5.12	\$ 9.68	\$ 14.09
Captopril	25 mg (90ct)	\$ 45.35	\$ 43.67	\$ 46.86	\$ 43.67	\$ 46.86	\$ 47.35
Benazepril	20 mg (30ct)	\$ 4.00	\$ 4.02	\$ 10.52	\$ 4.02	\$ 10.52	\$ 15.66
Losartan	100 mg (30ct)	\$ 9.00	\$ 11.04	\$ 25.97	\$ 11.04	\$ 25.97	\$ 30.28
Amlodipine	5 mg (30ct)	\$ 9.00	\$ 6.29	\$ 17.25	\$ 6.29	\$ 17.24	\$ 21.23
Nifedipine ER	30 mg (30ct)	\$ 16.10	\$ 15.00	\$ 15.90	\$ 15.00	\$ 15.90	\$ 19.12
Felodipine ER	5 mg (30ct)	\$ 18.59	\$ 11.64	\$ 15.25	\$ 11.64	\$ 15.25	\$ 18.24
Spironolactone	25 mg (30ct)	\$ 9.25	\$ 5.02	\$ 9.68	\$ 5.02	\$ 9.68	\$ 9.73
Atenolol	50 mg (30ct)	\$ 4.00	\$ 2.66	\$ 8.98	\$ 2.66	\$ 8.98	\$ 9.83
Metoprolol	25 mg (60ct)	\$ 4.00	\$ 6.95	\$ 11.24	\$ 6.95	\$ 11.24	\$ 11.51
Carvedilol	25 mg (60ct)	\$ 4.00	\$ 5.46	\$ 27.27	\$ 5.46	\$ 27.27	\$ 35.72
Metoprolol ER	25 mg (30ct)	\$ 9.00	\$ 12.78	\$ 15.49	\$ 12.78	\$ 15.49	\$ 18.89
Spironolactone/HCT	25/25 mg (30ct)	\$ 18.27	\$ 23.10	\$ 18.95	\$ 23.10	\$ 18.95	\$ 21.20
Terazosin	5 mg (90ct)	\$ 30.38	\$ 12.26	\$ 31.46	\$ 12.26	\$ 31.46	\$ 45.47
Doxazosin	4 mg (30ct)	\$ 9.00	\$ 13.61	\$ 15.85	\$ 13.61	\$ 15.85	\$ 16.45
Prazosin	1 mg (30ct)	\$ 13.99	\$ 13.50	\$ 14.06	\$ 13.50	\$ 14.06	\$ 14.03
Hydralazine	25 mg (90ct)	\$ 4.00	\$ 12.41	\$ 16.54	\$ 12.41	\$ 16.54	\$ 20.85
Minoxidil	2.5 mg (60ct)	\$ 15.29	\$ 14.75	\$ 11.32	\$ 14.75	\$ 11.32	\$ 20.51
Clonidine	0.1 mg (30ct)	\$ 3.53	\$ 5.31	\$ 6.36	\$ 5.31	\$ 6.36	\$ 9.70

Updated April, 2020



Section 1.9 Pediatric Blood Pressures Requiring Further Evaluation

**Pediatric Blood Pressure
Values Requiring Further Evaluation According to Age and Gender**
Blood Pressure, mm Hg

AGE	BOYS		GIRLS	
	SYSTOLIC	DIASTOLIC	SYSTOLIC	DIASTOLIC
1	98	52	98	54
2	100	55	101	58
3	101	58	102	60
4	102	60	103	62
5	103	63	104	64
6	105	66	105	67
7	106	68	106	68
8	107	69	107	69
9	107	70	108	71
10	108	72	109	72
11	110	74	111	74
≥13	120	80	120	80

These values represent the lower limits for abnormal blood pressure ranges according to age and gender. Any blood pressure readings equal to or greater than these values represent blood pressures in the elevated, stage 1 hypertensive, or stage 2 hypertensive range and should be further evaluated by a physician.

Pediatrics in Review July 2019, 40 (7) 35, 4-358

Order #145020



Section 1.10 Poster: Positioning Your Patient for an Accurate BP Reading

Poster (actual size is 11 x 17 inches)



Order #145053



Section 1.11 Quick Tip Card for a Correct Blood Pressure Reading

This Quick Tip card is an easily removable sticker that can be posted quickly and conveniently anywhere you need it.

(Actual size is 5 1/2 x 8 inches.)



Order #148185



Section 2

OPERATIONAL RESOURCES

Section 2.1 Hypertension Champion

Does Your Practice have a Hypertension Champion?

Consider designating a clinical staff member to be the Hypertension Champion in your practice.

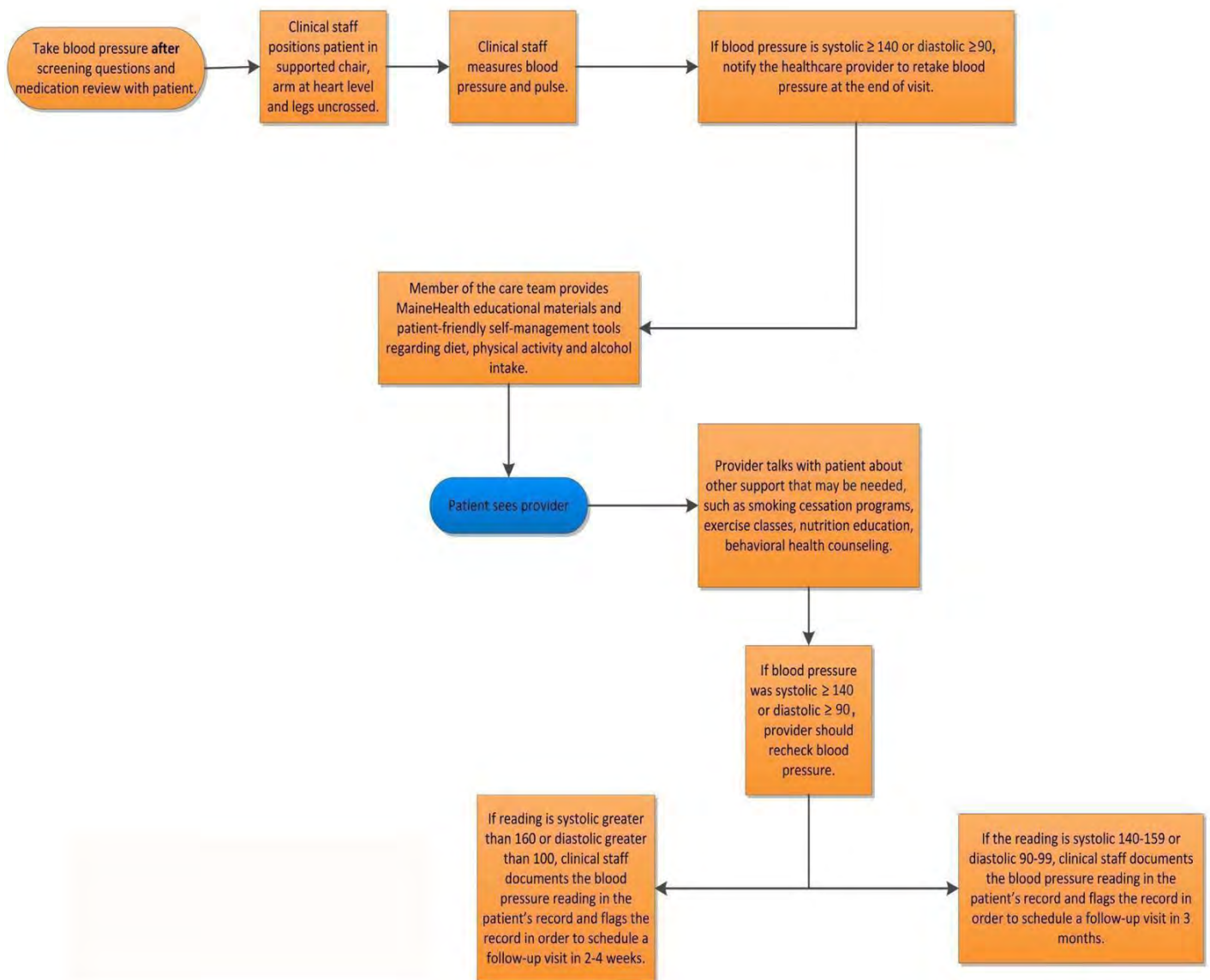
Responsibilities could include

- Enthusiastically promote evidenced-based improvement efforts and mobilize resources
- Monitoring your practice's hypertension metrics and share results with the care team
- Provide or organize staff training and annual competency in blood pressure technique (see MaineHealth Training Resources, section 4.1)
- Blood Pressure equipment maintenance



Section 2.2 Clinical Workflow for Patients with Hypertension

Clinical Blood Pressure Reading: Workflow for Patients with Hypertension





Section 2.3 Group Visit Operational Guide

Group Visit: Operational Guide

This guide provides information about how to plan a group visit to provide care for patients whose hypertension is not in control. If you are interested in having group visits at your practice, below is some information on the scope of visit.

Please also see the group visit resources included in the toolkit.

Benefits of Group Visits:

- ☐ Helps to develop trusting relationships between practice team and patient
- ☐ Achieves hands-on care
- ☐ Provides access to the provider
- ☐ Helps motivate behavior change and improve outcomes
- ☐ Improves patient care
- ☐ Educates patients – participants receive health assessments, learn self-care skills, participate in facilitated discussions and develop a support network among people who are struggling with similar problems
- ☐ Frees up time for clinic to use for other billable activities

1. Which patients are targeted?

- Adults with uncontrolled hypertension who are looking to make lifestyle modifications
- Adults with uncontrolled hypertension and other risk factors and/or chronic diseases

2. Who is on the team?

Team that leads the group includes:

- A nurse or medical assistant
- Program administrator (supplied by MaineHealth Cardiovascular Health Team)
- A clinician (MD, DO, NP, PA)
- Behavioral health clinician -for people who are having difficulty reaching their goals

Note: MaineHealth Cardiovascular Health Team can help find instructors for modules such as a dietician, exercise physiologist, behavioral health specialist, and/or health coach.



Continued >

Section 2.3 Group Visit Operational Guide, pg.2

3. What is offered at the visits?

- Blood pressure readings, hypertension education, adherence to medication, lifestyle modification education, nutrition, exercise, stress management
- 4 Session Topics:
 1. Hypertension; hypertension linked to other chronic disease
 2. Nutrition: Food log; reading a food label
 3. Movement: Daily exercises
 4. Stress management; relaxation methods
- Goal setting

4. How often are visits?

- 4 sessions, 1 or 2 per month

5. Where is the visit held?

- In the practice, if space allows. The ideal size for a group is between 8-12 people.

6. How to bill for group visits?

- As long as the physician briefly consults each patient privately at the group visit, practices would bill for a one-on-one visit, using the 99213 or 99214 charge as long as all essential criteria are met. Physicians should select the code based on the work that is done while seeing each individual patient, taking the history, exam and decision making into consideration. For more information on billing, contact your respective coding or auditing staff.



Section 2.3 Group Visit Operational Guide

2.3a Task List and Timeline Checklist

Task List and Timeline				
Date	Action	Responsibility	Done	Comments
<i>Two months before first session</i>				
	Meet with leadership			
	Determine goals and measurement			
	Team meeting (1 hour or less)			
	Determine type of group visit (ex: frail elderly)			
	Discuss plans and team member roles			
	Review agenda and letters			
	Schedule room (2-hour block)			
	Schedule provider (2-hour block)			
	Schedule RN (2-hour block)			
	Schedule MA for vitals during "break"			
	Obtain list of potential participants			
	Review list for inappropriate invitees	Provider		
<i>One month before first session</i>				
	Send out invitation letters to 40-50 people			
	Call all patients who received letter (2 weeks after mailing)	RN		
	Team meeting (45 minutes or less)			
	Review agenda and roles, attendees, patient notebooks			
	Arrange refreshments, if desired			
	Create records for patients (folder/notebook for 25 per group)			
<i>One week before</i>				
	Create roster of attendees and sign-in sheet			
	Review charts for potential immediate needs			
	Call attendees to remind them of their appointment			
<i>Day of Visit</i>				
	Set up room (horseshoe)			
	Materials to room (patient folders, coffee, BP cuffs, stethoscopes, flip chart, nametags, tissues)			
	Be in room early to greet patients			
	Hold visit			
	Debrief after visit:			
	What went well? What didn't go as well?			
<i>Monthly</i>	Plan next group visit			



Section 2.3 Group Visit Operational Guide

2.3b Staff Roles

Each team should review the tasks and roles and determine how best to use their team. The result might look something like this:

Duties	Day of Group Visit
LPN/MA	
<ul style="list-style-type: none"> • Coordinate planning of the group visit with the team • Coordinate materials and information for the group visit • Pull charts 3-5 days before group visit • Remind primary care provider about the upcoming group visit 	<ul style="list-style-type: none"> • Check room set-up • Take charts and supplies to room • Perform vitals, exams and immunizations as needed • Data entry into registry if appropriate • As agreed on by team, perform chart review • After visit, follow up with patients as needed • Give results of chart review to provider
PSR	
<ul style="list-style-type: none"> • Reminder phone calls to patients • Check on room reservation • Make sure name tags are ready 	<ul style="list-style-type: none"> • Prepare charts and labels. • Print out registries for patients, if appropriate • Complete billing information as needed
MD/DO/NP/PA	
<ul style="list-style-type: none"> • Participate in planning of the visit with the team, following suggestions of participants • Review charts, identify problems for review with individual patients 	<ul style="list-style-type: none"> • Conduct discussion and group visit • During break, review individual needs and make 1:1 individual appointments for after the visit • Document all visits
Others: Pharmacist, Behavioral Health Specialist, Dietitian	
<p>It is sometimes helpful to provide access to other specialists during the group visits. It is important that the team adequately brief anyone brought into the group visit so they adhere to the high degree of interactivity encouraged in the group. Discourage these guest presenters from lecturing to the patients or providing them with excessive prepared materials.</p>	<p>A good model for these presentations is for the physician or presenter to have the group list all the questions they have right before the presenter speaks. If these are listed on a flip chart, they can be checked off as they are discussed. The presenter can suggest topics that the patients may not be aware of if they are not included on the list</p>



Section 2.3 Group Visit Operational Guide

2.3c Patient Letter Template

PATIENT EDUCATION
MaineHealth

Date _____

Dear _____

I want to invite you to participate in a new program. This program is designed for patients with hypertension (high blood pressure). By choosing to participate you will be asked to:

- ☐ Become a member of a small group of patients with high blood pressure. This group will meet _____ with me to improve your health.
frequency
- ☐ Help us decide topic areas for your group.
- ☐ Help review whether the program is meeting your needs.

Sometimes, we don't have time to talk about ways that you can manage or improve your health at your clinic visits. In the group, we will discuss ways you can maintain or improve your health and make sure you are up-to-date with care recommended for you. **Please bring your blood pressure logs and monitoring unit to the visit.**

The first group visit will be held at _____
location
on _____ from _____
day and date time - am or pm

We encourage you to bring a family member with you. Since this visit includes a medical evaluation, we will collect a co-pay if you usually pay one at regular visits.

Please RSVP by _____ to _____
date name
at _____
phone number

If you are not interested in attending a group visit, you will continue to receive usual health care.

1

For this interactive letter, click on the hyperlink below to download, customize and print for each patient:
https://home.mainehealth.org/2/MH/MHPatientEducation/layouts/15/guestaccess.aspx?guestaccess token=A1uMK9J0XGsvYJNxBAqP31FN%2b1hva4jglmlxZfjhK50%3d&docid=2_125f5cac2cd784a27a98eef7d2d9be010&rev=1



Section 2.3 Group Visit Operational Guide

2.3d Agenda

Agenda for First Session – Introduction to Group Visits

15 minutes	Introductions/Welcome <ul style="list-style-type: none">• Physician opens the session.• All team members present are introduced.• Introductions follow around the room, with sharing included. Example: Give your name as you would like to be called, and share your favorite activity.
30 minutes	Group Visits <ul style="list-style-type: none">• What are they?• Why are we doing it?• What should you expect?• Questions from the group.• Group visit norms.• Review folder/notebook.
15 minutes	Break <ul style="list-style-type: none">• Physician starts on one side, Medical Assistant on other.• Take blood pressure, ask about specific concerns for the day (look for patients who need 1:1 visits).• Refill meds.
15 minutes	Questions and Answers <ul style="list-style-type: none">• Hypertension 101. Ask for questions the group has about hypertension and the effects on their health.
15 minutes	Planning <ul style="list-style-type: none">• Topic for next month. Announce time and date.
30 minutes	1:1 visits with provider and nurse as needed

[More >](#)



Section 2.3 Group Visit Operational Guide, continued

2.3d Agenda for Subsequent Visits

15 minutes

Introductions/Welcome

- Physician opens the session.
- All team members present are introduced.
- Introductions follow around the room, with sharing included.

30 minutes

Topic of the Day

- Physician and nurse provide information, interacting with the participants whenever possible.
- Some suggestions to make the session interactive include asking:
 - “How long have you had Hypertension?”
 - “What are your biggest struggles with Hypertension?”
 - “How are you dealing with this situation?”
 - “What have you heard about Hypertension?”
- Always intersperse the presentation with questions from the group.

15 minutes

Break

- Physician starts on one side, nurse on other.
- Take blood pressure, ask about specific concerns for the day (look for patients who need 1:1 visits).
- Refill meds.

15 minutes

Questions and Answers

- Ask for any questions the group has about their health, the visit, recent topics in the news, etc.

15 minutes

Planning and Closing

- Discuss topic for next month.
- Thank everyone for coming.
- Providers proceed to 1:1 visits.

30 minutes

1:1 visits with provider and nurse

30 minutes

Provider discretionary time



Section 2.3 Group Visit Operational Guide

2.3e Visit Norms

Group Visit: Norms

We will...

1. Encourage everyone to participate.
.....
2. State our opinions openly and honestly.
.....
3. Ask questions if we don't understand.
.....
4. Treat one another with respect and kindness.
.....
5. Listen carefully to others.
.....
6. Respect information shared in confidence.
.....
7. Try to attend every meeting.
.....
8. Be prompt, so meetings can start and end on time.
.....
9. Other? (Ask group for suggestions)
.....



Section 2.4 Excellence in Hypertension Control Award

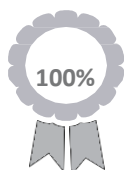


Excellence in Hypertension Control Award

This award is given to the provider and practice team who have met the following to achieve hypertension control among patients:



1. Reached the target – 74.9% of all patients with hypertension are under control (<140/90)



2. Received accurate blood pressure measurement training and passed the competency testing — all clinical staff



3. Distributed education materials to your patients available on the MaineHealth educational materials website

If you have met all three, you deserve an Excellence in Hypertension Control Award!

Contact us to receive your recognition:

- Certificate to hang in your office

Contact Prevention@mainehealth.org



Section 2.5 Ordering Educational Materials

To order **Provider Resources** (see samples in sections 1 and 4), email printservices@mmc.org with the following information:

- Reorder # (found at the lower left corner of the page)
- Quantity you'd like
- Name and mailing address for shipment

Provider Resources:

- Measuring Orthostatic Blood Pressure
- Pediatric Blood Pressure Values for Further Evaluation
- What's Wrong with this Picture? poster
- Best Practice for Blood Pressure Measurement tip card
- Observation Checklist for Blood Pressure Competency

To order **Patient Education Materials** (see samples in Section 3), go to:

<https://mainehealth.org/healthcare-professionals/education-and-training/patient-education>

Patient Education Materials:

- Blood Pressure Self-Monitoring Apps
- Blood Pressure Tracking Wallet Card
- Come Prepared for a Correct Blood Pressure Reading
- How Can I Lower My Blood Pressure?
- Improving Cardiovascular Health Guide
- Measuring Your Blood Pressure at Home
- My Self Care Action Plan
- The DASH Eating Plan



Section 3

PATIENT EDUCATION

Section 3.1 How Can I Lower My Blood Pressure?

PATIENT EDUCATION
MaineHealth

How Can I Lower My Blood Pressure?

If I Do This to Take Good Care of Myself:	It Will Lower My Systolic Blood Pressure (top number) by this much:
Lose weight if I'm overweight	5-20 points per 20 pounds Example: If you weigh 180 pounds and your Blood Pressure (BP) is 160/60, and you lose 20 pounds to weigh 160 pounds, your BP could drop to as low as 140/60.
Follow the DASH eating plan. Ask your healthcare team for a copy.	8-14 points
Lower my sodium (salt) intake to 1500-2300 mg per day.	2-8 points
Exercise for 30 minutes most days of the week.	4-9 points
Keep my alcohol intake to no more than: <ul style="list-style-type: none"> • 1 drink a day if I'm female • 2 drinks a day if I'm male 	2-4 points

144390-1420
1







Section 3.2 The DASH Eating Plan, page 1 of 2

PATIENT EDUCATION

MaineHealth

The DASH Eating Plan

Food Group	Number of Servings	What Does This Look Like?
Grains	6-8 servings each day	<p>1 serving:</p> <ul style="list-style-type: none"> • 1 slice of bread OR • 1 ounce (about 1 cup) of dry cereal OR • ½ cup cooked cereal, rice or pasta (This is about the size of a tennis ball) 
Meats, Poultry, and Fish	2 servings each day	<p>1 serving:</p> <ul style="list-style-type: none"> • 2 to 3 ounces of cooked lean meat, poultry or fish (This is about the size of a deck of cards) 
Vegetables	4-5 servings each day	<p>1 serving:</p> <ul style="list-style-type: none"> • 1 cup of raw leafy vegetables (This is about the size of a small fist) OR • ½ cup of chopped or cooked vegetables OR • ½ cup of vegetable juice 
Fruit	4-5 servings each day	<p>1 serving:</p> <ul style="list-style-type: none"> • 1 medium fruit (This is about the size of a baseball) OR • ½ cup chopped, cooked or canned fruit OR • ½ cup juice OR • ¼ cup dried fruit 

Continued 1



Section 3.2 The DASH Eating Plan, page 2 of 2

Low-Fat or Fat-Free Dairy Products	2-3 servings each day	1 serving: <ul style="list-style-type: none"> 1 cup (8 ounces) of fat-free or low-fat milk or yogurt OR 1 ½ ounces fat-free or low-fat cheese (This is about the size of 6 dice) 	
Fats and Oils	2-3 servings each day	1 serving: <ul style="list-style-type: none"> A teaspoon of soft margarine (This is about the size of one die) 	
Sodium	Less than 2,300 mg each day	2,300 mg = 1 teaspoon of salt	
Nuts, Seeds, and Legumes	4-5 servings each week	1 serving: <ul style="list-style-type: none"> ½ cup cooked dry beans OR 2 tablespoons of peanut butter (This is about the size of a golf ball) 	
Sweets and Added Sugar	5 or less servings each week	1 serving: <ul style="list-style-type: none"> 1 tablespoon of jelly or jam OR 1/2 cup of sorbet OR 1 cup of lemonade OR 1 ounce of chocolate (30g) (This is about the size of a packet of dental floss) 	

The DASH eating plan doesn't require special foods. Here are the basics:

1. Eat vegetables, fruits, and whole grains.
2. Include fat-free or low-fat dairy products, fish, poultry, beans, nuts, and vegetable oils
3. Limit sugar-sweetened beverages and sweets.
4. Choose foods low in sodium (salt).
5. Limit foods that are high in trans fat and saturated fat, such as fatty meats, full-fat dairy products, and tropical oils such as coconut, palm kernel, and palm oils.
6. Eat foods high in potassium, calcium, magnesium, fiber, and protein.

145907 5/08

2

Order #145907



Section 3.3 Measuring Your Blood Pressure at Home, page 1 of 2

PATIENT EDUCATION

MaineHealth

Measuring Your Blood Pressure at Home

It is important to measure your blood pressure to know if it is high.

- When blood pressure is high, it starts to damage the blood vessels, heart and kidneys. It can lead to a heart attack, stroke, kidney disease and other problems. Most people with high blood pressure don't know they have it because there are usually no symptoms.
- A home blood pressure monitor makes it easy to keep track of your blood pressure.
- You can check your blood pressure at different times and in different places (such as at home and at work) during the day.
- Checking your blood pressure at home or work helps you partner with your doctor in managing your blood pressure. Checking it at home does not replace having it checked by your doctor.

How do I choose the best blood pressure monitor?

Look for monitors that have as many of the things listed in the "good" column as possible.

Good

- ☐ Automated
- ☐ Upper arm cuff
- ☐ Properly sized cuff
- ☐ Memory storage capacity
- ☐ Printing ability
- ☐ Ability to upload readings to a computer or other electronic device
- ☐ Accuracy checked by your doctor after purchase

Not as good

- ☐ Manual
- ☐ Wrist or finger cuff
- ☐ Too large or too small cuff
- ☐ No memory storage
- ☐ No printer
- ☐ No ability to upload readings to computer or other electronic device
- ☐ Using a monitor without consulting clinician

Continued **1**



Section 3.3 Measuring Your Blood Pressure at Home, page 2 of 2

For an up-to-date listing of validated blood pressure cuffs:

1. Visit www.dableducational.org.
2. Click on "devices".
3. Then click on "table" under "upper arm devices for self-measurement of blood pressure".

What size cuff should I buy?

To measure your arm, the cuff should be positioned at least 1 inch above the bend of your arm at your elbow. Then take the measurement around the top edge of the cuff.

Find your size in the list on the left and choose the size cuff listed in the column on the right.

Adult arm circumference	Recommended cuff size
22-26 cm / 8.7-10.2 in	12 x 22 cm (small adult)
27-34 cm / 10.6-13.4 in	16 x 30 cm (adult)
35-44 cm / 13.8-17.3 in	16 x 36 cm (large adult)
45-52 cm / 17.7-20.5 in	16 x 42 cm (adult thigh)
More than 52 cm / 20.5 in	Wrist cuff

Check your insurance coverage before buying a cuff:

Medicare does not cover home blood pressure equipment, but some private insurance plans do. Call your insurance company to find out if your plan covers blood pressure equipment.

What should I do to get the best reading?

For the most accurate reading do all of the following:

1. No caffeine, tobacco or exercise for 30 minutes before reading.
2. Empty your bladder.
3. Sit quietly for 5 minutes before the reading.
4. Sit in a chair with back support.
5. Place your feet flat on the floor.
6. Set the cuff on the table. Place your upper, bare arm in the cuff so your arm is resting at heart level.
7. Position cuff according to manufacturer's instructions.
8. Relax and don't talk during the measurement.

144301 8/20




Order # 144301



Section 3.4 Blood Pressure Self-Monitoring Apps


PATIENT EDUCATION**MaineHealth**

Blood Pressure Self-Monitoring Apps



There are many free blood pressure tracking apps available. See below for 2 that are easy to use and have received good ratings. You can use their logos to recognize them in the app store on your phone.


For your iPhone, iTouch, iPad, and/or Android

**Blood Pressure Companion**

Operating System: Available for Apple and android users
Cost: Free (look for the free version)

Functions:

- Monitor your blood pressure closely and view visuals with words, charts and histograms.
- When you find your blood pressure out of range, you can take quick actions to find the reason and keep it from getting higher.
- Share measurements conveniently with your doctors with this app.

**Blood Pressure — My Diary**

Operating System: Available for Apple and android users
Cost: Free (look for the free version)

Functions:

- A personal blood pressure, weight and glucose monitor.
- Data visuals, statistics reporting and medication tracking (both oral and injection).
- Left/right arm tracking.
- Body position tracking.
- Email Import/Export that allows you to communicate with healthcare provider (charts included in emails and pdf files).
- Charts that show a visual trend of vital signs and blood pressure warning signs.
- Syncs data.

1

Order # 146054



Section 3.5 Blood Pressure Wallet Size Log

WHAT DO YOUR NUMBERS MEAN?

Blood pressure is measured by two numbers. The top number, "systolic," is the pressure in your blood vessels when your heart beats. The bottom number, "diastolic," is the pressure in your blood vessels between heartbeats. Your blood pressure is:



HIGH if your numbers are:
130 or above OR
80 or above

ELEVATED if your numbers are:
120-129 AND
Below 80

NORMAL if your numbers are:
120 or less AND
Below 80



BLOOD PRESSURE LOG

MaineHealth

Name _____	Date of Birth _____
Address _____	Phone _____
Emergency Contact _____	Phone _____

MEDICATION <small>including over the counter and herbs</small>	DOSE <small>Strength</small>	INSTRUCTIONS	PRESCRIBED BY	DATE

148095 2/20

Order #148095



Section 3.6 Come Prepared for a Correct Blood Pressure Reading

To prevent or control high blood pressure:

- Exercise—do things that raise your heart rate, such as brisk walking, playing sports or yard work.
- Quit smoking—ask your doctor for help.
- Eat well—ask your doctor for help with a weight loss plan.
- Use less salt and eat more fruits and vegetables.
- Limit alcohol.

Talk with your doctor before making lifestyle changes.

MaineHealth
PATIENT EDUCATION

Come prepared for a blood pressure reading

Follow these four steps to be prepared for your blood pressure check.

1. Wear a short-sleeved shirt, or tighter shirt that you can easily slip off your arm.
2. At least 30 minutes before your appointment, **DO NOT:**
 - smoke
 - exercise
 - drink caffeine (no coffee, tea, or soda).
3. For at least five minutes before your blood pressure check:
 - empty your bladder
 - sit down and relax with both feet on the floor and your back supported.
4. **Don't talk** while your blood pressure is being checked.

Remember to record your blood pressure numbers in your log.

What do your blood pressure numbers mean?

Blood pressure is measured by two numbers. The top number, "systolic," is the pressure in your blood vessels when your heart beats. The bottom number, "diastolic," is the pressure in your blood vessels between heartbeats. Your blood pressure is:

Normal blood pressure: Great! You should have your blood pressure rechecked once or twice a year.

Elevated or high blood pressure: Ask your doctor the following:

- When should I have my blood pressure checked again?
- Do I need treatment for my high blood pressure?
- What about lifestyle changes?

HIGH
if your numbers are 130 or above OR 80 or above

ELEVATED
if your numbers are 120-129 AND Below 80

NORMAL
if your numbers are 120 or less AND Below 80



Section 3.7 Health Improvement Resources

PATIENT EDUCATION

MaineHealth

Health Improvement Resources for High Blood Pressure Check out these websites for more information:

1. General Cardiovascular

- **MaineHealth Cardiovascular Health Program** www.mainehealth.org/cvh Information for patients and providers about MaineHealth cardiovascular materials and resources.
- **American Heart Association** www.heart.org Information and interactive tools about many heart-related conditions and ways to improve heart health, including tips on nutrition, exercise, stress and more! To contact the local AHA, call (207) 879-5700.

2. Healthy Living

- **MyPlate** www.choosemyplate.gov Nutrition advice to build healthier diets with resources and tools for dietary assessment, nutrition education and other nutrition information.
- **Maine Trail Finder:** www.mainetrailfinder.com Try walking for exercise. Find walking routes near you.
- **Maine Bike Coalition** www.bikemaine.org Learn about local bike trails, biking events and rides.
- **My FitnessPal** www.myfitnesspal.com If you are ready to get started on a weight loss or fitness journey, track your progress with either a Fitbit, Jawbone or download an app to your phone.
- **Maine Tobacco Helpline** <https://preventionforme.org/> If you are trying to quit smoking, call this free and confidential helpline that offers support and quitting techniques. 1-800-207-1230 or, for hearing impaired 1-800-457-1220.
- **MaineHealth Learning Resource Center** <https://mainehealth.org/healthy-communities/learning-resource-center> For health education classes, health information, and personalized assistance from health educators to answer health questions, contact the Learning Resource Center: 1-866-609-5183.

3. Emotional Health

Ask your doctor about a referral to a behavioral health specialist if you are struggling with emotional issues related to your health.

144521 4/20

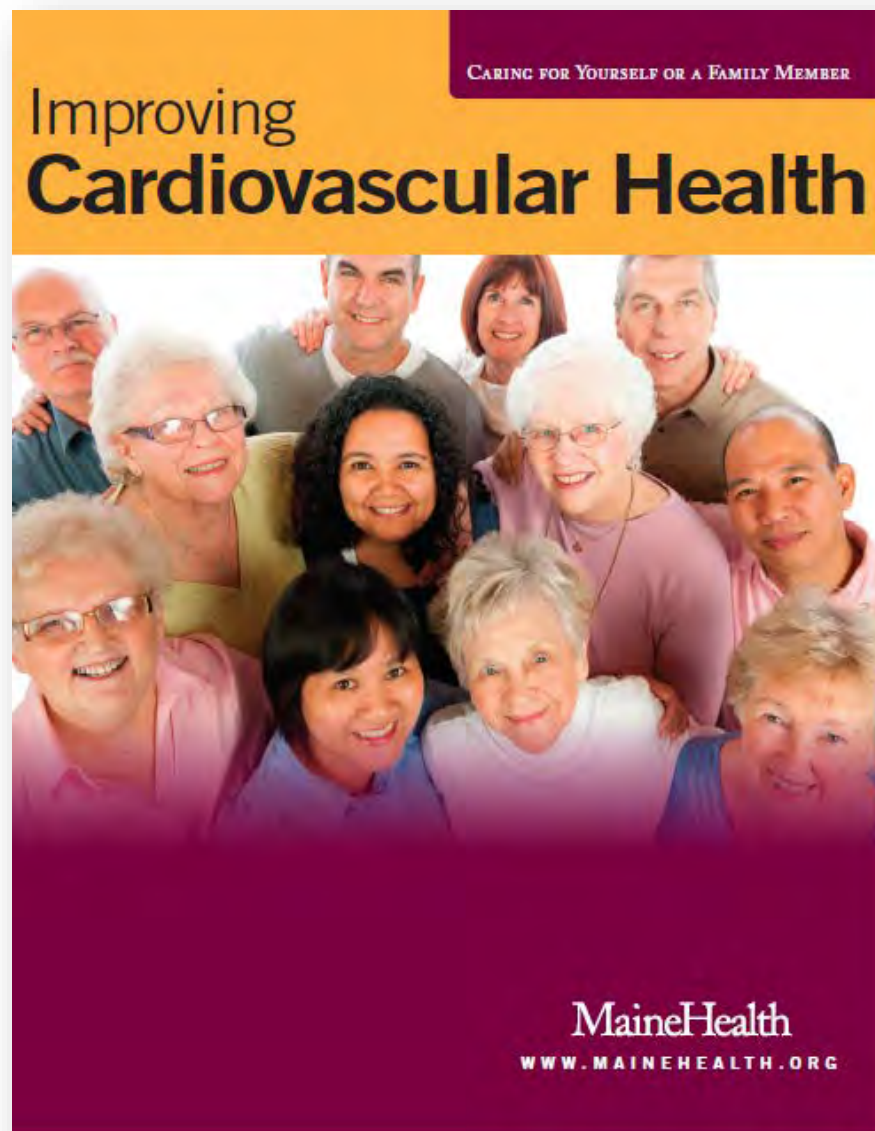
1

Order #144521



Section 3.8 Improving Your Cardiovascular Health

Booklet: This 53-page guide is for adults who have cardiovascular disease and their family members. It is also for people who want to lower their chance of getting this disease. This step-by-step guide helps you understand this disease. You will learn how to manage the major risk factors that cause cardiovascular disease.



Order #148238

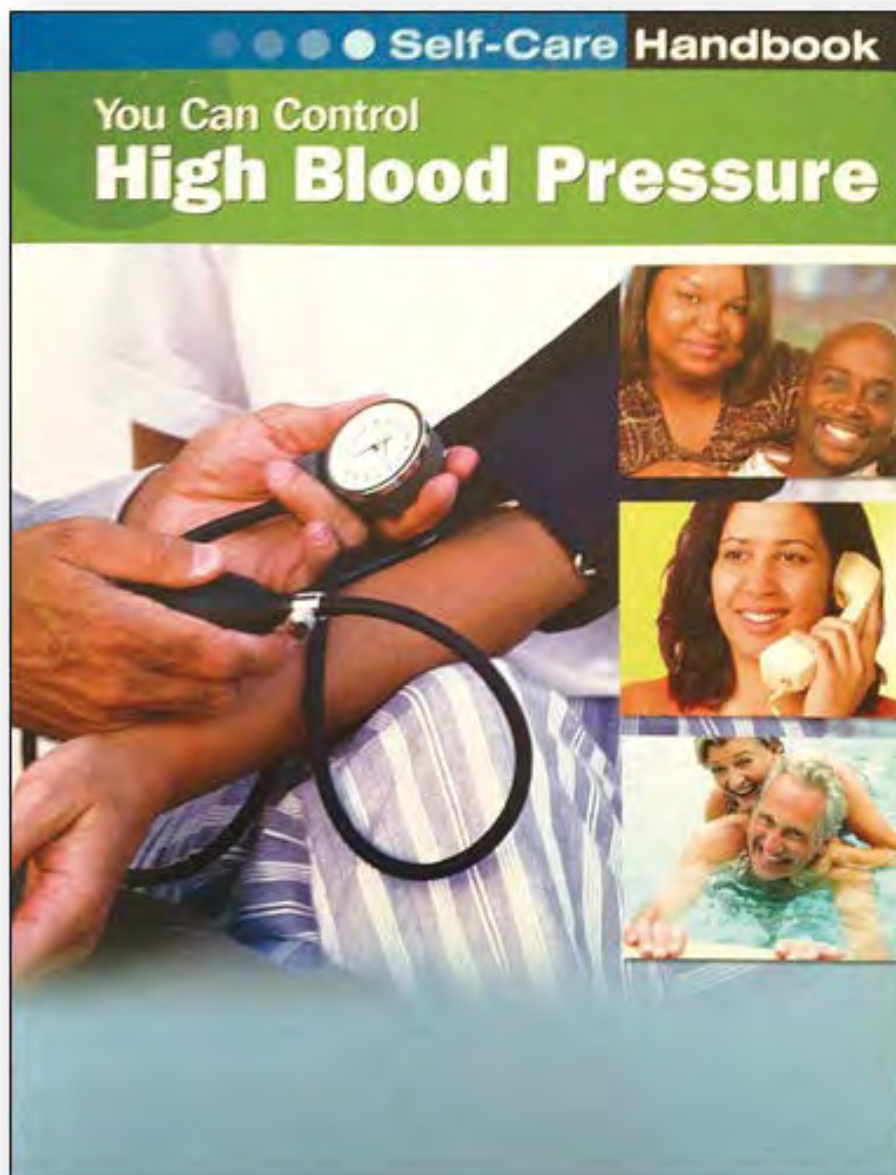


Section 3.9 You Can Control High Blood Pressure

Booklet: This 30-page booklet is designed to be used by educators as a one-on-one, interactive tool with patients.

To order, go to www.channingbete.com

(Actual size: 8 ½ x 11 inches)





Section 3.10 My Self-Care Action Plan

PATIENT EDUCATION**MaineHealth**

My Action Plan

Name _____ Date _____

- Choose something you want to do. Not something you feel you should do.
- Choose a goal that you really think you can do.
- Choose a friend or family member to help you meet your goal.

1. What I Will Do

Choose One:

<input type="checkbox"/> Increase my physical activity.	<input type="checkbox"/> Lower my stress.
<input type="checkbox"/> Take my medicines.	<input type="checkbox"/> Reduce my tobacco use.
<input type="checkbox"/> Improve my food choices.	<input type="checkbox"/> Other: _____

I will _____ (Example: walk more)

2. How Much/How Often

How much: _____
(Example: 20 minutes)

How often: _____
(Example: three times a week)

When: _____
(Example: Monday, Wednesday, Friday)

3. Confidence Level

Circle a number to show how sure you are about doing the activity.
Try to choose an activity that you score a 7 or above.

1	2	3	4	5	6	7	8	9	10
Not sure at all			Somewhat sure				Very sure		

My signature _____

144542 4/20

Order #144542



Section 4

TRAINING

Section 4.1 Blood Pressure Onsite Training and Support

Does your practice have patients with uncontrolled hypertension?

We can help!

Approximately 37,000 patients in the MaineHealth service area have been diagnosed with hypertension, yet only 68% are in good control or have a blood pressure <140/90.* The MaineHealth Cardiovascular Health team has compiled evidence-based training, tools and resources to help your patients achieve hypertension control to prevent cardiovascular complications.

The MaineHealth Cardiovascular Health team will come to your practice and provide **FREE**:

- **Staff training in best practice blood pressure measurement****
- **Competency checks in accurate blood pressure measurement**
- **Information on lifestyle counseling for improving blood pressure**
- **Patient education materials and resources**
- **Clinical guidelines and treatment algorithms**
- **Exam room re-design and office flow recommendations for best practice BP measurement**

Contact **Prevention@mainehealth.org** for more information or to schedule a training.

*Hypertension control is defined as patients ages 18-85 diagnosed with Hypertension with an office visit in the last 12 months whose most recent BP is < 140/90.

***Physicians are eligible for 1.5 AMA PRA Category 1 credits*

***All participants receive a certificate of attendance with 1.5 AMA PRA Category 1 credits*



Section 4.2 Blood Pressure Competency Checklist

Blood Pressure Competency Checklist

PATIENT POSITION	Met	Not Met
1. Back supported	<input type="checkbox"/>	<input type="checkbox"/>
2. Feet flat	<input type="checkbox"/>	<input type="checkbox"/>
3. Brachial artery at level of left atrium	<input type="checkbox"/>	<input type="checkbox"/>
4. One other consideration (e.g. emotional state, talking, bladder, etc.)	<input type="checkbox"/>	<input type="checkbox"/>
CUFF POSITION	Met	Not Met
5. Bladder centered over brachial artery	<input type="checkbox"/>	<input type="checkbox"/>
6. Cuff 1" above bend of elbow	<input type="checkbox"/>	<input type="checkbox"/>
7. Proper cuff size: bladder of cuff 80-100% arm circumference for adults and children	<input type="checkbox"/>	<input type="checkbox"/>
8. No clothes between bladder and arm	<input type="checkbox"/>	<input type="checkbox"/>
A-P TECHNIQUE	Met	Not Met
9. Palpates radial pulse	<input type="checkbox"/>	<input type="checkbox"/>
10. Estimates systolic pressure	<input type="checkbox"/>	<input type="checkbox"/>
11. Pumps to 20-30 points above ESP	<input type="checkbox"/>	<input type="checkbox"/>
12. Rate of deflation 2-3 mm/sec	<input type="checkbox"/>	<input type="checkbox"/>

Order #146057